

**17.17 Agents and brokers, volume of trade<sup>1</sup> by trade group and province, 1981-84**  
 (million dollars)

Province and SIC trade group	1981 <sup>1</sup>	1982	1983	1984 <sup>2</sup>
Newfoundland	228.8	245.3	243.9	348.9
Prince Edward Island	55.0	58.2	36.7	42.0
Nova Scotia	530.3	435.4	424.8	485.9
New Brunswick	285.2	295.0	270.5	288.6
Quebec	6,006.4	5,817.0	5,278.4	5,896.0
Ontario	9,836.6	8,683.9	14,490.5	15,479.3
Manitoba	6,165.4	4,884.1	2,065.8	2,227.1
Saskatchewan	707.0	1,039.7	1,180.4	1,180.5
Alberta	2,396.1	2,284.5	3,697.6	3,873.3
British Columbia <sup>2</sup>	2,948.9	3,585.0	3,494.3	3,759.8
Farm products	10,839.1	11,195.8	7,022.4	7,849.7
Coal, coke and petroleum products	3,650.7	4,332.0	4,553.8	5,026.3
Paper and paper products	402.2	334.4	347.0	366.9
General merchandise	72.6	37.7	1	3
Food	2,728.4	2,594.7	7,062.1	7,257.2
Tobacco products, drugs and toilet preparations	3	78.1	111.8	150.3
Apparel and dry goods	1,928.8	1,485.0	1,649.5	1,669.3
Household furniture and house furnishings	543.4	364.8	525.6	612.3
Motor vehicles and accessories	448.1	373.8	553.5	576.0
Electrical machinery, equipment and supplies	823.7	729.9	1,244.6	1,615.0
Farm machinery	51.3	49.8	98.3	99.5
Machinery and equipment	650.6	555.3	526.7	517.7
Hardware, plumbing and heating equipment	752.3	450.4	945.4	1,575.2
Metals and metal products	3	2,471.5	3	3
Lumber and building materials	526.6	511.5	989.4	910.1
Scrap and waste materials	15.4	10.3	3	18.1
Wholesalers, n.e.s.	2,131.0	1,753.3	1,767.4	2,053.6
Total, all trades	29,159.8	27,328.4	31,182.2	33,585.6

<sup>1</sup> Sales and trading receipts, including value of goods bought or sold on commission.<sup>2</sup> Includes Yukon and Northwest Territories.<sup>3</sup> Confidential.
**17.18 Agents and brokers, gross commissions earned by trade group and province, 1981-84**  
 (million dollars)

Province and SIC trade group	1981 <sup>1</sup>	1982	1983	1984 <sup>2</sup>
Newfoundland	11.9	12.7	12.2	14.9
Prince Edward Island	1	2.2	1.7	4.3
Nova Scotia	20.9	18.6	19.0	23.8
New Brunswick	14.1	12.6	11.9	13.8
Quebec	176.6	165.8	184.3	202.7
Ontario	244.3	224.8	251.4	326.0
Manitoba	66.3	95.6	91.5	92.6
Saskatchewan	1	37.4	37.8	42.2
Alberta	1	94.5	94.5	109.7
British Columbia <sup>2</sup>	124.9	128.6	144.3	139.7
Farm products	131.8	159.0	147.6	164.6
Coal, coke and petroleum products	210.5	215.8	204.6	232.6
Paper and paper products	8.0	1	10.1	11.0
General merchandise	1.9	1	1	1
Food	75.0	90.0	110.2	118.2
Tobacco products, drugs and toilet preparations	1	1	7.8	14.7
Apparel and dry goods	85.2	71.3	80.7	93.3
Household furniture and house furnishings	24.8	16.4	23.8	28.8
Motor vehicles and accessories	24.8	20.7	23.6	24.0
Electrical machinery, equipment and supplies	44.8	35.0	56.7	59.1
Farm machinery	1.7	1	4.8	5.1
Machinery and equipment	34.3	37.7	36.3	41.6
Hardware, plumbing and heating equipment	24.0	1	25.3	36.2
Metals and metal products	1	12.6	1	1
Lumber and building materials	13.7	1	28.2	27.4
Scrap and waste materials	1	1	1	2.0
Wholesalers, n.e.s.	82.9	76.0	72.6	92.2
Total, all trades	790.6	792.8	848.7	969.8

<sup>1</sup> Confidential.<sup>2</sup> Includes Yukon and Northwest Territories.